

**\*E-FILED - 1/9/12\***

IN THE UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF CALIFORNIA

UNITED STATES OF AMERICA,  
  
Plaintiff/Respondent,  
  
v.  
  
THIN EDWARD SOU,  
  
Defendant/Movant.

NO. C-08-3072-RMW  
Related Criminal Case: CR-03-20110-RMW  
  
ORDER DENYING MOTION TO VACATE,  
SET ASIDE, OR CORRECT SENTENCE  
PURSUANT TO 28 U.S.C. § 2255

**I**

Thin Edward Sou moves pursuant to 28 U.S.C. § 2255 to set aside his sentence and to be allowed to accept a more lenient sentence than the one he received. Sou is currently serving a 240-month sentence imposed on October 28, 2005. The basis of his motion is that he was denied his Sixth Amendment right to the effective assistance of counsel when his trial counsel failed to: (1) advise him of a ten-year plea offer; (2) adequately advise him of the advantages of pleading guilty; (3) advise him to plead guilty; (4) adequately investigate relevant sentencing laws; and (5) convey the Government's plea offer as it related to the superseding indictment.

Sou's trial counsel, James Ramsaur, represented to the court shortly before trial began in an *in camera* hearing on Sou's request for new counsel that the Government had offered a plea agreement for a 10-year sentence but withdrew it about the time the superseding indictment was filed. The following exchange took place on October 24, 2004 between the court and defense

1 counsel Ramsaur during the *in camera* hearing:

2 Mr. Ramsaur: My client was, wanted to cut a deal, and what he wanted to take  
3 is he would plead guilty if he could get a 10 year mandatory minimum sentence.  
4 [Referring to what defendant told his counsel he wanted at his meeting with counsel the  
5 day before the pretrial conference held on October 14, 2004]

6 The Court: Was there a deal offered at some point?

7 Mr. Ramsaur: There was much earlier when the first – it was with the first  
8 information, your honor, and that deal was basically just plead mandatory minimum 10  
9 years.

10 The Court: So what he was offered now –

11 Mr. Ramsaur: It's practically doubled what the – it's a 10 year mandatory  
12 minimum, and now with the weight clauses and the third count, you're looking at  
13 something close to anywhere, 16, 18, 20 years dependent upon the weight.

14 The Court: And when did Mr. Glang withdraw the offer?

15 Mr. Ramsaur: About three or four months ago, judge, about the time that –  
16 there was a time he came in and said "I'm going to have to start working on this case,"  
17 and it seems to me that was about June or July.

18 And then there were a whole series of people who pled in this court, and then  
19 there was a filing of the second information, and then he had to go do all the work to  
20 get interpreters and make the translations and get all those things.

21 And he made it public knowledge to everybody that when and if he had to do  
22 that, all the deals were going to be off the table, and that was, that was communicated  
23 to my client quite clearly, judge.

24 Transcript from *In Camera* Hearing on October 26, 2004, p.13:25-15:6.

25 In response to the current motion, the Government's counsel, John Glang, denied that any  
26 offer was ever extended for a 10-year sentence in exchange for a guilty plea. The Government's  
27 response included a declaration from AUSA Glang that no such offer was ever made. The  
28 Government's response also included a declaration from Attorney Ramsaur confirming that no such  
offer was ever made and that his previous statement was in error.

The court found the evidence presented by the pleadings disturbingly conflicting as to  
whether a 10-year offer was ever made by the Government and whether defense counsel ever  
discussed such an offer with his client. Therefore, the court ordered an evidentiary hearing and  
appointed counsel for defendant. The essential issues to be resolved were: (1) whether a 10-year  
offer was made; (2) whether, if not expressly made, defense counsel had reason to believe that one  
could have been negotiated and, in fact, could have done so; (3) whether defense counsel adequately

1 counseled defendant about the availability of a deal including a deal that depended upon  
 2 cooperation; and (4) whether defendant was prejudiced by any failure to give advice or by the  
 3 provision of inadequate advice concerning a 10-year deal. *See United States v. Blaylock*, 20 F.3d  
 4 1458, 1465-66 (9th Cir. 1994) (district court abused its discretion in denying evidentiary hearing on  
 5 defendant's claim of ineffective assistance where counsel failed to inform defendant that  
 6 Government had made plea offer). Both an attorney's failure to communicate a plea offer and an  
 7 attorney's incompetent advice resulting in the defendant's rejection of a plea offer constitute  
 8 unreasonable conduct under prevailing professional standards. *Id.*

## 9 II

10 The evidence at the evidentiary hearing showed that Ramsaur was assigned to represent Sou  
 11 in September 2003. Glang advised Ramsaur in late 2003 or early 2004 that the Government would  
 12 accept a guilty plea from Sou with a Guideline sentence based upon an offense level of 38 minus 3  
 13 levels for acceptance of responsibility leaving an offense level of 35. The Government apparently  
 14 estimated Sou's criminal history category as II or III. The offer was not an attractive one as, other  
 15 than 3 points for acceptance of responsibility, it offered Sou no incentive to plead. Ramsaur's notes  
 16 for February 12, 2004 reflect a meeting with AUSA Glang outside court where such an offer was  
 17 discussed. The notes also suggest, consistent with the testimony of both Glang and Ramsaur, that  
 18 the Government was very interested in learning the identity of the pilot who the Government had  
 19 learned was going to fly a large amount of "ice" to Hawaii.<sup>1</sup> There is little question that if Sou  
 20 provided useful information in this regard, the Government would have been willing to make a  
 21 motion for a downward departure under U.S.S.G. § 5K1.1. However, Glang's policy was not to  
 22 suggest the extent of departure until after any assistance had been provided and could be evaluated.

23 After hearing the testimony of Attorney Ramsaur, AUSA Glang and defendant Sou and  
 24 reviewing the other evidence offered, the court is satisfied that no offer was ever made by the  
 25

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26 <sup>1</sup>The referenced page of Ramsaur's notes reflect "38 <3> 35/ Cat. III 5K1.1/ 'pilot'" and written  
 27 beside this entry is "meeting with (?) AUSA Glang outside court." Ex. 3 at 72. Further down the page  
 28 is the notation "2004 210-262." *Id.* This notation was apparently added by Ramsaur after he had been  
 replaced as counsel. The copy of Ramsaur's notes that was given to Alfredo Morales, the attorney who  
 replaced Ramsaur for sentencing purposes, did not contain this notation. Ramsaur had no explanation  
 for this addition.

1 Government to allow defendant to plead guilty in exchange for a sentence that included a mandatory  
2 minimum sentence of 10 years. The primary reason is that AUSA Glang testified unequivocally that  
3 no such offer was made. This makes sense because the Government's case against Sou was factually  
4 very strong and the Government's primary goal was to find out who the pilot was. Entering a plea  
5 agreement with Sou without assurance that Sou could provide substantial assistance would have  
6 been inconsistent with Glang's stated policy with respect to when he would agree to make a 5K1.1  
7 motion.

8 Sou, however, claims that Ramsaur never explained what he, Sou, was exposed to or  
9 explained the Sentencing Guidelines. He claims that he told Ramsaur from the beginning of  
10 Ramsaur's representation that he would "snitch" and accept a mandatory minimum sentence of 10  
11 years.

12 Ramsaur testified that Sou was not interested in cooperating and providing information about  
13 the pilot. Ramsaur claims he made clear to Sou on several occasions that the Government was most  
14 interested in finding out who the pilot was. However, at the same time, Ramsaur testified that he  
15 was unclear as to whether he ever asked Sou if he knew who the pilot was. Ramsaur also was  
16 unclear as to whether he ever independently calculated the applicable Sentencing Guidelines.  
17 Ramsaur claims to have discussed with Sou on several occasions whether he wanted to plead guilty  
18 but that Sou was not interested until about two to three weeks before trial when he said he would  
19 accept a mandatory minimum sentence of ten years. Ramsaur passed that on to Glang, who was not  
20 interested.

21 Ramsaur's testimony at the hearing concerning what he explained to Sou about the  
22 Guidelines and his exposure was at times vague and equivocal. Although he may not have ever  
23 independently done a Guideline calculation, the evidence suggests he at least passed on the  
24 Government's calculation which was essentially correct. Sou knew he faced a lengthy sentence.  
25 Otherwise, he would not have told Ramsaur that he was willing to take a sentence of 10 years. It  
26 does appear, however, that Ramsaur did not focus on explaining to Sou the importance of attempting  
27 to negotiate a deal before the Government's filing of the superseding information which appears to  
28 have been the Government's deadline for reaching plea agreements.

1 In contrast to Ramsaur, counsel for all the co-defendants had been able to negotiate offers for  
 2 10 years or less. However, it is also true that the Government looked at the case against Sou as the  
 3 strongest among those it had against the conspirators.

4 Sou's testimony that he was always willing to "snitch" and testify against his co-conspirators  
 5 appeared suspiciously self-serving. Although Sou claims that he was willing to testify against the  
 6 pilot (or three pilots who Sou apparently claims were involved), this claim is particularly suspect.  
 7 Sou has been through a sentencing hearing with a new counsel and through this § 2255 proceeding  
 8 and has not explained who the pilot or pilots were or done anything to show that he was willing to  
 9 cooperate or had information that would have been useful to the Government.

#### 10 IV

##### 11 A. Ineffective Assistance of Counsel

12 The test for evaluating whether counsel was ineffective is set forth in *Strickland v.*  
 13 *Washington*, 466 U.S. 668 (1984). The movant must establish that: (1) counsel's representation "fell  
 14 below an objective standard of reasonableness," and (2) that such performance prejudiced the  
 15 defendant. *Id.* at 688. To establish prejudice the petitioner "must show that there is a reasonable  
 16 probability that, but for counsel's unprofessional errors, the result of the proceedings would have  
 17 been different. A reasonable probability is a probability sufficient to undermine confidence in the  
 18 outcome." *Id.* at 694. There is a strong presumption "that counsel's conduct falls within the wide  
 19 range of professional assistance because it is all too easy to conclude that a particular act or omission  
 20 of counsel was unreasonable in the harsh light of hindsight." *Bell v. Cone*, 535 U.S. 685, 702  
 21 (2002). If ineffective assistance is established for failure to properly advise as to a plea offer, the  
 22 appropriate remedy is the reinstatement of the original offer, unless the government can show that  
 23 intervening circumstances compel that it modify or withdraw its original offer. *United States v.*  
 24 *Blaylock*, 20 F.3d 1458, 1468-69 (9th Cir. 1994).

##### 25 B. Counsel's Performance Was Marginal But Within the Wide Range of 26 Reasonableness

27 The decision whether or not to accept a plea offer is a critical stage of the prosecution at  
 28 which the Sixth Amendment right to counsel attaches. *Turner v. Calderon*, 281 F.3d 851, 879 (9th  
 Cir. 2002). A defendant has the right to make a reasonably informed decision whether to accept a

1 plea offer. *Id.* at 880-81; *Goudie v. United States*, 313 F. Supp. 2d 1320, 1332 (S.D. Fla. 2004). In  
2 advising a defendant, counsel cannot be required to accurately predict what the jury or court might  
3 do, but counsel can be expected to give the defendant the information he needs to make an  
4 intelligent decision. *Turner*, 281 F.3d at 881; *see also Nunes*, 350 F.3d 1045, 1053-54 (9th Cir.  
5 2003) (failure to accurately convey terms of plea offer). Grossly erroneous advice regarding the  
6 consequences of accepting a plea offer combined with erroneous advice on the probable effects of  
7 going to trial constitutes ineffective assistance. *See Sophanthavong v. Palmateer*, 378 F.3d 859, 868  
8 (9th Cir. 2004) (citing *United States v. Keller*, 902 F.2d 1391, 1394 (9th Cir. 1990).

9 The question here under the first prong of *Strickland*, however, does not involve the failure  
10 to properly advise Sou on whether to take a plea offer as one was not made. Rather, the essential  
11 questions are: (1) whether defense counsel's conduct fell below the standard of reasonableness  
12 because defense counsel had reason to believe a favorable plea agreement could have been  
13 negotiated and failed to make a reasonable effort to do so; and (2) whether defense counsel  
14 adequately counseled defendant about the potential availability of a U.S.S.G. § 5K1.1 substantial  
15 assistance departure if he provided useful information about the pilot or pilots.

16 There is some evidence that suggests that a plea agreement could have been negotiated even  
17 without offering information about the pilot or pilots. All the other defendants either took or were  
18 offered plea agreements involving custody of 10 years or less. Some had involvement equal to or  
19 greater than Sou's and none identified the pilot or pilots. Ramsaur appears to have made some effort  
20 to negotiate a plea before the superseding indictment was filed which was apparently the cutoff date  
21 for reaching agreement with the Government. He did have some discussion with the Government  
22 but it appears to have been limited. It does not appear he had a "heart-to-heart" discussion with Sou  
23 in which he advised Sou of his exposure and found out what Sou would accept to avoid trial.  
24 Ramsaur appears to have just assumed that Sou would not agree to anything in excess of 10 years. It  
25 does not appear, however, that even if Ramsaur had been more thorough and forceful with his client  
26 and persuaded him to agree to a sentence in excess of 10 years that the Government would have  
27 agreed to anything below the Guideline range. The Government viewed the case against Sou as  
28 factually the strongest case of those against the conspirators and was not interested in dealing absent

1 information about the pilot or pilots. Although Ramsaur's effort could have been more aggressive,  
2 under the circumstances of the case, his efforts fell within the wide range of acceptable professional  
3 performance.

4 With respect to Ramsaur's alleged failure to follow-up on Sou's purported willingness to  
5 cooperate and "snitch" on his co-conspirators, the court finds that Sou was aware of the  
6 Government's interest in the pilot but never provided Ramsaur with information to convince the  
7 Government that Sou would and could effectively cooperate. Ramsaur perhaps should have more  
8 fully explored with Sou what he knew and what he might reasonably expect from cooperation.  
9 However, the court is not persuaded that Sou wanted to cooperate from day one as he claims or even  
10 had useful information. He did not make any offer to explain who was involved at sentencing or at  
11 the hearing in these proceedings. Although he testified there were three pilots, he provided no  
12 names. He has not offered persuasive evidence that he had valuable information or was actually  
13 willing to provide the Government with any substantial assistance. Again, although Ramsaur's  
14 performance can be questioned, it did not fall below the standard of care.

### 15 **C. Lack of Prejudice**

16 The second question under the *Strickland* test is whether Sou was prejudiced by his counsel's  
17 deficiency, specifically, whether there is a reasonable probability that the outcome would have been  
18 different had counsel's performance been better. In other words, is it reasonably probable that  
19 Ramsaur could have negotiated a plea agreement that Sou would have accepted? "It is not enough  
20 for the defendant to show that the errors had some conceivable effect on the outcome of the  
21 proceedings." *Strickland*, 466 U.S. at 693. In light of the Government's position with respect to  
22 making a deal with Sou and Sou's failure to show he had information about the pilot or pilots that the  
23 Government would have found useful, Sou has failed to show that the Government would have  
24 offered a plea agreement, let alone one that Sou would have accepted. *See Jones v. Wood*, 114 F.3d  
25 1002, 1012 (9th Cir. 1997) (finding that defendant's contention that he would have "cut his losses"  
26 and accepted the plea offer if he believed it was open was implausible in light of his belief in the  
27 weakness of the State's case and his steadfast claim of innocence); *compare Blaylock*, 20 F.3d at  
28 1466-68 (finding prejudice because there was a reasonable likelihood that defendant would have



1 accepted the plea offer if properly advised). Ramsaur's performance did not prejudice Sou.

2 For the reasons stated, the court denies Sou's motion to vacate his and sentence and allow  
3 him to accept a 10-year sentence or some other reduced sentence.

4 **V**

5 Rule 11(a) of the Rules Governing Section 2255 Proceedings requires the district court to  
6 "issue or deny a certificate of appealability when it enters a final order adverse to the applicant." A  
7 certificate of appealability may issue "only if the applicant has made a substantial showing of the  
8 denial of a constitutional right." 28 U.S.C. § 2253(c)(2).

9 A certificate is denied. Ramsaur's performance fell within the wide range of acceptable  
10 representation. In any event, Sou was not prejudiced as the Government did not make, nor was it  
11 willing to consider absent substantial assistance, a plea offer which Sou would have been willing to  
12 take. Sou has also not shown that he had useful information which would have led to a § 5K1.1  
13 motion by the Government.

14  
15 Dated: 1/9/12



16  
17 RONALD M. WHYTE  
United States District Judge



Copy of Order Mailed Electronically on 1/9/2012 To:

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